

**John Ifcher, Ph.D.**

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IZA (Institute for the Study of Labor)  
[https://www.iza.org/en/webcontent/personnel/photos/index\\_html?key=8838](https://www.iza.org/en/webcontent/personnel/photos/index_html?key=8838)

Global Labor Organization  
<https://glabor.org/user/jifcher/>

**Publications**

- “Does decision-making for others close the gender gap in competition?” (with Homa Zarghamee). *Management Science* (forthcoming).
- “Estimating Social Preferences Using Stated Satisfaction: Novel Support for Inequity Aversion” (with Lina Diaz, Dan Houser, and Homa Zarghamee). *European Economic Review* (forthcoming).
- “Support for Bigger Government: The Principle-Implementation Gap and COVID-19” (with Sandra Goff, Homa Zarghamee, Alex Reents, and Patrick Wade). *Contemporary Economic Policy* 41(2): 243-261 (2023).  
<http://dx.doi.org/10.1111/coep.12593>
- “Happiness in the Lab: What Can Be Learned About Subjective Well-Being from Experiments?” (with Sandra Goff and Homa Zarghamee). In “Handbook of Labor, Human Resources, and Population Economics” (Dr Klaus F. Zimmermann, ed.), Springer (2022). [https://doi.org/10.1007/978-3-319-57365-6\\_187-1](https://doi.org/10.1007/978-3-319-57365-6_187-1)
- “The relative income effect: an experiment” (with Homa Zarghamee, Lina Diaz, and Dan Houser). *Experimental Economics* 23: 1205-1234 (2020). <https://doi.org/10.1007/s10683-020-09648-w>
- “Behavioral Economic Phenomena in Decision-Making for Others” (with Homa Zarghamee). *The Journal of Economic Psychology* 77: 102180 (2020). <https://doi.org/10.1016/j.joep.2019.06.003>
- “Income Inequality and Well-Being in the U.S.: Evidence of Geographic-Scale- and Measure-Dependence” (with Homa Zarghamee and Carol Graham). *The Journal of Economic Inequality* 17: 415-434 (2019).  
<https://doi.org/10.1007/s10888-018-9404-z>
- “Experiencing Poverty in an Online Simulation: Effects on Players’ Beliefs, Attitudes and Behaviors about Poverty” (with Christine Bachen, Pedro Hernandez-Ramos, Chad Raphael, and Michael Broghammer). *Cyberpsychology: Journal of Psychosocial Research on Cyberspace* 13(3): Article 1 (2019). <https://doi.org/10.5817/CP2019-3-1>
- “Local Neighbors as Positives, Regional Neighbors as Negatives: Competing Channels in the Relationship between Others’ Income, Health, and Happiness” (with Homa Zarghamee and Carol Graham). *The Journal of Health Economics* 57: 263-276 (2018). <https://doi.org/10.1016/j.jhealeco.2017.08.003>
- “The Rapid Evolution of Homo Economicus: Brief Exposure to Neoclassical Assumptions Increases Self-Interested Behavior” (With Homa Zarghamee). *The Journal of Behavioral and Experimental Economics* 75(C): 55-65 (2018). <https://doi.org/10.1016/j.socec.2018.04.012>
- “The Great Recession and Life Satisfaction: The Unique Decline for Americans Approaching Retirement Age” (with Homa Zarghamee and Amanda Cabacungan). In “Markets, Governance, and Institutions in the Process of Economic Development” (Dr Ajit Mishra and Dr Tridip Ray, eds.), Oxford University Press (2018).
- “Pricing Competition: A New Laboratory Measure of Gender Differences in the Willingness to Compete” (with Homa Zarghamee). *Experimental Economics* 19(3): 642-662 (2016). <https://doi.org/10.1007/s10683-015-9458-8>

- “The Earned Income Tax Credit, Mental Health, and Happiness” (with Cassey Boyd-Swan, Chris Herbst, and Homa Zarghamee). *The Journal of Economic Behavior & Organization* 126, Part A: 18-38 (2016). <https://doi.org/10.1016/j.jebo.2015.11.004>
- “Do Gender-Variant Preferences for Competition Persist in the Absence of Performance?” (with Homa Zarghamee). *Economic Inquiry* 54(4): 1918-1930 (2016). <https://doi.org/10.1111/ecin.12347>
- “The Increasing Happiness of Parents” (with Chris Herbst). *Review of Economics of the Household* 14(3): 529-551 (2016). <https://doi.org/10.1007/s11150-015-9302-0>
- “Inequality of Happiness: Evidence of the Compression of the Subjective-Well-Being Distribution with Economic Growth” (with Homa Zarghamee). In “Inequality and Growth: Patterns and Policy: Volume I: Concepts and Analysis” (Joseph E. Stiglitz and Kaushik Basu, eds.), Palgrave: New York, NY (2016).
- “Ethics and Experimental Economics” (with Homa Zarhgamee). In “Practicing Professional Ethics in Economics and Public Policy” (Elizabeth A. M. Searing and Donald R. Searing, eds.), Springer: New York, NY. (2016).
- “Affect and Overconfidence: A Laboratory Investigation” (with Homa Zarghamee). *The Journal of Neuroscience, Psychology, and Economics* 7(3): 125-150 (2014). <https://psycnet.apa.org/doi/10.1037/npe0000022>
- “Trends in the Happiness of Single Mothers: Evidence from the General Social Survey” (with Homa Zarghamee). *The Journal of Happiness Studies* 15(5): 1219-1238 (2014). <https://doi.org/10.1007/s10902-013-9472-5>
- “Happiness and Time Preference: The Effect of Positive Affect in a Random-Assignment Experiment” (with Homa Zarghamee). *The American Economic Review* 101(7): 3109-3129 (2011). <https://doi.org/10.1257/aer.101.7.3109>
- “The Happiness of Single Mothers after Welfare Reform.” *The B.E. Journal of Economic Analysis & Policy* 11(1) (Topics): 1-27 (2011). <https://doi.org/10.2202/1935-1682.2727>
- “Spend or Save? Study or Party? Smoke or Quit?” (with Homa Zarghamee). In “Shift & Reset” (Brian Reich, ed.). John Wiley & Sons, Inc.: Hoboken, NJ (2011).
- “Identifying the Effect of a Welfare-to-Work Program Using Capacity Constraint: a New York City Quasi-Experiment.” *Eastern Economics Journal* 36(3): 299-316 (2010).
- “General Assistance Recipients and Welfare-To-Work Programs: Evidence from New York City.” *Poverty & Public Policy* 2(3): 171-193 (2010).

### Work in Progress

- “Competitive Preferences of Asian Americans” (with Homa Zarghamee).
- “Economics Instruction and Government- and Market-Attitudes” (with Sandra Goff and Homa Zarghamee).
- “The Impact of District Charter School Enrollment on Student Achievement at District-Run Schools” (with Adrien Bouguen).
- “The impact of narratives on opinions: Evidence regarding negative externalities” (with Sandra Goff).
- “The Subtext of Introductory Economics Textbooks” (with Homa Zarghamee and Sandra Goff)

### Professional experience

Santa Clara University, Santa Clara, CA

Chair, Department of Economics, 2022-present

Associate Professor of Economics, 2017-present

Assistant Professor of Economics, 2011-2017

Courses: Behavioral Economics, Economics of Poverty & Inequality, Economics of the Public Sector,

Economics Research Seminar, Intermediate Microeconomics, Principles of Microeconomics

Research Fellow, IZA (Institute for the Study of Labor), 2016-present

Fellow, Global Labor Organization (GLO), 2020-present

Faculty Director, Undergraduate Business Programs, Leavey School of Business, Santa Clara University, 2018-2022  
 Director, Civil Society Institute, Leavey School of Business, Santa Clara University, 2018-2022  
 Scholar, Economic Justice and the Common Good Institute, Bannan Institute, Santa Clara University, 2016-2018  
 Faculty Associate, Collaborative for Teaching Innovation, Santa Clara University, 2016-2017  
 Visiting Fellow, Brookings Institution, Washington, DC, Summer 2013  
 Visiting Faculty, George Mason University, Fairfax, VA, Summer 2013  
 Adjunct Assistant Professor of Economics, Santa Clara University, Santa Clara, CA, 2008-2011  
 Lecturer & Senior Lecturer, Santa Clara University, Santa Clara, CA, 2005-2008  
 Principal Economic Analyst, UC Office of the President, Berkeley, CA, 2003-2004  
 Consultant, Human Resources Administration, New York, NY, 2001-2002  
 Teaching Assistant, Department of Economics, University of California, Berkeley, CA, 1998-2001  
 Courses: Econometrics, Graduate Microeconomics, Introduction to Economics, Macroeconomics, Public Finance  
 Senior Advisor to the Commissioner, Department of Parks & Recreation, New York, NY, 1993-1998  
 Manage 50 employees and three divisions including Operations & Management Planning, Management Information Systems, and Training Academy. Coordinate workfare and privatization initiatives.  
 Adjunct Assistant Professor of Urban Planning, Columbia University, New York, NY, 1993-1997  
 Course: Quantitative Techniques  
 Adjunct Assistant Professor of Public Affairs, Columbia University, New York, NY, 1996-1997  
 Course: Advanced Analytic Techniques for Public Policy Analysis  
 Teaching Assistant, Columbia University, New York, NY, 1992-1993  
 Course: Microeconomics and Policy Analysis  
 Research Assistant, Center for Clean Air Policy, Washington, DC, Summer 1992  
 Research Assistant, Department of Psychology, University of Michigan, Ann Arbor, 1989-1990

## Awards and honors

Recipient, Leavey Grant, Leavey School of Business, Santa Clara University, 2022, 2021, 2019, 2014, 2013, 2012, 2011, 2010, 2009  
 Recipient, Faculty Summer Stipend Program Grant, Santa Clara University, 2022  
 Recipient, Sustainability Grant, Santa Clara University, 2021  
 Recipient, Faculty Research Course Release Program Grant, Santa Clara University, 2023, 2020  
 Recipient, University Research Grant, Santa Clara University, 2017  
 Recipient, The Society for the Advancement of Behavior Economics (SABE) Grant to fund Bay Area Behavioral and Experimental Economics Workshop (BABEEW), 2020, 2017, 2012  
 Recipient, Russel Sage Foundation Research Grant, “Behavioral-Economic Phenomena in Group Decisions and Decisions for Others.” (with Homa Zarghamee and Jeremy Shapiro), 2016  
 Recipient, Exceptional Teaching Award, Leavey School of Business, Santa Clara University, 2015, 2013, 2009, 2008  
 Recipient, Exceptional Service Award, Leavey School of Business, Santa Clara University, 2015, 2014  
 Recipient, Presidential Research Grant, Santa Clara University, 2012, 2011, 2010, 2009  
 Recipient, Faculty-Student Research Assistance Program, Santa Clara University, 2012  
 Recipient, Hackworth Grant, Markkula Center for Applied Ethics, Santa Clara University, 2010, 2009  
 Recipient, Award for Best Public Policy Dissertation, Economics Department, Univ. of California, Berkeley, 2004  
 Recipient, Burch Center Dissertation Fellowship, Department of Economics, Univ. of California, Berkeley, 2002  
 Recipient, Dean’s Normative Time Fellowship, Univ. of California, Berkeley, 2001  
 Recipient, Outstanding Graduate Student Instructor Award, Univ. of California, Berkeley, 2000  
 James B. Angell Scholar, University of Michigan, Ann Arbor, 1985-1988

## Education

Ph.D. in Economics, University of California, Berkeley, California, 2004  
 Dissertation: “Workfare, Job Training, and Welfare Caseloads”  
 Committee: Alan Auerbach (chair), Emmanuel Saez, and Steven Raphael  
 Fields: Public Finance and Advanced Microeconomic Theory

M.P.A., Columbia University, New York, New York, 1993

Concentration: Advanced Management Techniques

B.S. (with high distinction), University of Michigan, Ann Arbor, Michigan, 1989

Majors: Computer Science and Psychology

## Conferences and seminars

Invited presenter, George Mason University, Arlington, VA, February 2023. Paper entitled: “The impact of narratives on opinions: Evidence regarding negative externalities” (with Sandra Goff).

Presenter, the American Economic Association Annual Meeting, New Orleans, LA, January 2023. Paper entitled: “The impact of narratives on opinions and economic decision-making: Evidence regarding negative externality” (with Sandra Goff).

Presenter, Economic Science Association North American Annual Conference, Santa Barbara, CA, November 2022. Paper entitled: “The impact of narratives on opinions and economic decision-making: Evidence regarding negative externality” (with Sandra Goff).

Invited presenter, Decision-Making for Others Workshop, University of Portsmouth, Portsmouth, UK, October 2022. Paper entitled: “The impact of narratives on opinions and economic decision-making: Evidence regarding negative externality” (with Sandra Goff).

Presenter, Society for the Advancement of Behavioral Economics Annual Conference, Lake Tahoe, NV, August 2022. Paper entitled: “The Impact of Narratives and Conceptual Frames on Economic and Government Attitudes: Evidence Regarding Negative Externality” (with Sandra Goff).

Session organizer (6 sessions), presenter (1 session), and chair (3 sessions), Western Economic Association International Annual Conference, June 2022. Paper entitled: “A “Serendipitous Replication” of Choosing Competition on Behalf of Someone Else” (with Homa Zarghamee).

Presenter, Economic Science Association World Annual Conference, Boston, MA, June 2022. Paper entitled: “A “Serendipitous Replication” of Choosing Competition on Behalf of Someone Else” (with Homa Zarghamee).

Co-organizer and presenter, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), May 2022. 40 scholars participated in the workshop and 18 presented their research. Paper entitled: “A “Serendipitous Replication” of Choosing Competition on Behalf of Someone Else” (with Homa Zarghamee).

Discussant, the American Economic Association Annual Meeting, Virtual, January 2022. Session entitled: “Decision-Making for Others.”

Invited presenter, London School of Economics, Well-being Seminar, London, U.K., November 11, 2021. Paper entitled: “Estimating Social Preferences Using Stated Satisfaction: Novel Support for Inequity Aversion” (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Session organizer (12 sessions), presenter (2 sessions), discussant (1 session), and chair (2 sessions), Western Economic Association International Annual Conference, Virtual, June 2021. Papers entitled: “Do nominations close the gender gap in competition?” (with Homa Zarghamee) and “Support for Bigger Government: The Principle-Implementation Gap and COVID-19” (with Sandra Goff, Homa Zarghamee, Alex Reents, and Patrick Wade).

Co-organizer and presenter, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), Virtual, May 2021. 15 scholars participated in the workshop and 10 presented their research. Paper entitled: “Estimating Social Preferences Using Stated Satisfaction: Novel Support for Inequity Aversion” (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Invited presenter, University of San Diego, San Diego, CA, November 23, 2020. Paper entitled “Do nominations close the gender gap in competition?” (with Homa Zarghamee)

Session organizer (11 sessions) and chair, Western Economic Association International Annual Conference, Denver, CO, June 2020. (CANCELLED DUE TO COVID).

Session organizer (16 sessions) and chair, Western Economic Association International Annual Conference, San Francisco, California, June 2019.

Co-organizer, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), University of San Francisco, San Francisco, CA, May 2019. 30 scholars participated in the workshop and 18 presented their research.

Invited presenter, University of California, Merced, Merced, CA, October 2018. Paper entitled: "Relative Income and Happiness: An Experiment" (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Invited presenter, University of San Francisco, San Francisco, CA, October 2018. Paper entitled: "Relative Income and Happiness: An Experiment" (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Invited attendee, Decision-Making for Others Workshop, Radboud University, Nijmegen, The Netherlands, July 2018. Co-author presented our paper entitled: "Behavioral Economic Phenomena in Decision-Making for Others" (with Homa Zarghamee).

Session organizer (12 sessions), presenter, and chair, Western Economic Association International Annual Conference, Vancouver, British Columbia, Canada, June 2018. Paper entitled: "Relative Income and Happiness: An Experiment" (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Co-organizer and presenter, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), University of San Francisco, San Francisco, CA, May 2018. 40 scholars participated in the workshop and 28 presented their research. Paper entitled: "Relative Income and Happiness: An Experiment" (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Presenter, USC Happiness Conference, Los Angeles, CA, April 2018. Paper entitled: "An Experimental Approach to Relative Income and Happiness" (with Homa Zarghamee, Lina Diaz, and Dan Houser).

Presenter, Economic Science Association World Annual Conference, San Diego, CA, June 2017. Paper entitled: "Behavioral-Economic Phenomena in Group Decisions and Decisions for Others" (with Homa Zarghamee and Jeremy Shapiro).

Session organizer (17 sessions), presenter, and chair, Western Economic Association International Annual Conference, San Diego, CA, June 2017. Paper entitled: "Behavioral-Economic Phenomena in Group Decisions and Decisions for Others" (with Homa Zarghamee and Jeremy Shapiro).

Co-organizer and presenter, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), Santa Clara, CA, May 2017. 30 scholars participated in the workshop and 18 presented their research. Paper entitled: "Behavioral-Economic Phenomena in Group Decisions and Decisions for Others" (with Homa Zarghamee and Jeremy Shapiro).

Invited presenter, University of Utah, Salt Lake City, UT, November 2016. Paper entitled: "Does Studying Economics Make Students More Selfish? Evidence from a Laboratory Experiment" (With Homa Zarghamee).

Session organizer (8 sessions), presenter, and chair, Western Economic Association International Annual Conference, Portland, OR, June 2016. Paper entitled: "Does Studying Economics Make Students More Selfish? Evidence from a Laboratory Experiment" (With Homa Zarghamee).

Co-organizer and presenter, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), Berkeley, CA, May 2016. 60 scholars participated in the workshop and 35 presented their research. Paper entitled: "Does Studying Economics Make Students More Selfish? Evidence from a Laboratory Experiment" (With Homa Zarghamee).

Session organizer (6 sessions), presenter, and chair, Western Economic Association International Annual Conference, Honolulu, HI, June 2015. Paper entitled: "Others' Income, Subjective Well-Being, and Health: Evidence from the Gallup Daily Poll" (with Carol Graham and Homa Zarghamee).

Co-organizer, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), Santa Cruz, CA, May 2015. 70 scholars participated in the workshop and 36 presented their research.

Session organizer (5 sessions), presenter, and chair, Western Economic Association International Annual Conference, Denver, CO, June 2014. Paper entitled: "Impact of Relative and Absolute Income on Happiness: A Laboratory Investigation" (with Lina Diaz, Dan Houser, and Homa Zarghamee).

Co-organizer and presenter, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), Palo Alto, CA, May 2014. 50 scholars participated in the workshop and 38 presented their research. Paper entitled: "Gender and Competition in a Task without Agency" (with Homa Zarghamee).

Invited presenter, Claremont Graduate University, Pasadena, CA, December 2014. Paper entitled: "Using 'Piece-Rate Equivalents' and Relative Payoffs to Explore Gender Difference in the Willingness to Compete." (with Homa Zarghamee).

Invited presenter, Loyola Marymount University, Los Angeles, CA, December 2014. Paper entitled: "Using 'Piece-Rate Equivalents' and Relative Payoffs to Explore Gender Difference in the Willingness to Compete." (with Homa Zarghamee).

Invited presenter, LSB Breakfast Series, November 2014. Talk entitled: "The Economics of Happiness."

Invited presenter, SCU Grand Reunion, October 2014. Talk entitled: "The Economics of Happiness."

Presenter and co-organizer, Economic Science Association North American Annual Conference, Santa Cruz, CA, October 2013. 300 scholars participated in the conference. Paper entitled: "Using 'Piece-Rate Equivalents' and Relative Payoffs to Explore Gender Difference in the Willingness to Compete." (with Homa Zarghamee).

Session organizer (8 sessions), presenter, and chair, Western Economic Association International Annual Conference, Seattle, CA, June 2013. Papers entitled: "The Life Satisfaction of Those Approaching Retirement Age and the Great Recession: Evidence from the Behavioral Risk Factor Surveillance System" (with Amanda Taylor) and "Positive Affect and Overconfidence: A Laboratory Investigation" (with Homa Zarghamee).

Invited presenter, New Scholarship on Happiness, Duke Law School, Durham, NC, May 2013. Paper entitled: "The Earned Income Tax Credit (EITC), Health, and Happiness" (with Casey Boyd-Swan, Chris Herbst, and Homa Zarghamee).

Co-organizer, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), San Francisco, CA, May 2013. 50 scholars participated in the workshop and 36 presented their research. Paper entitled: "Positive Affect and Overconfidence: A Laboratory Investigation" (with Homa Zarghamee).

Presenter, the American Economic Association Annual Meeting, San Diego, CA, January 2013. Paper entitled: "The Earned Income Tax Credit (EITC), Health, and Happiness" (with Casey Boyd-Swan, Chris Herbst, and Homa Zarghamee).

Invited presenter, Hong Kong Economics Association Annual Meetings, Hong Kong, December 2012. Paper entitled: "Subjective-Well-Being Inequality and Per Capita Income: Evidence from the World Values Surveys" (with Homa Zarghamee).

Session organizer (4 sessions), presenter, and chair, Western Economic Association International Annual Conference, San Francisco, CA, July 2012. Paper entitled: "The Earned Income Tax Credit (EITC), Health, and Happiness" (with Casey Boyd-Swan, Chris Herbst, and Homa Zarghamee).

Co-organizer, Bay Area Behavioral and Experimental Economic Workshop (BABEEW), Santa Clara, CA, May 2012. Eighty scholars participated in the workshop and 56 presented their research. Paper entitled: "A Bundle of Joy: Does Parenting Really Make Us Miserable?" (with Chris Herbst).

Session organizer, American Economic Association Annual Meeting, Chicago, IL, January 2012. Session title: "The Impact of Negative Emotions on Economic Decisions" (with Homa Zarghamee).

Presenter, the Association of Public Policy Analysis and Management Fall Conference in Washington, DC, November 2011. Paper entitled: "A Bundle of Joy: Does Parenting Really Make Us Miserable?" (with Chris Herbst).

Presenter, Economic Science Association North American Annual Conference, Tucson, AZ, November 2011. Paper entitled: "Negative Affect and Overconfidence: A Laboratory Investigation" (with Homa Zarghamee).

Session organizer (2 sessions), presenter, and chair, Western Economic Association International Annual Conference, San Diego, CA, July 2011. Paper entitled: "A Bundle of Joy: Does Parenting Really Make Us Miserable?" (with Chris Herbst).

Session co-organizer and presenter, Association of Public Policy Analysis and Management Fall Conference, Boston, MA, November 2010. Session entitled: "The Evolution of Single Mothers' Happiness: Impacts of Welfare Reform and the Great Recession." Paper entitled: "The Happiness of Single Mothers: Evidence from the General Social Survey."

Session organizer, presenter, and chair, Western Economic Association International Annual Conference, Portland, OR, July 2010. Session entitled: "Happiness and Happiness Inequality." Paper entitled: "Economic Growth and Subjective-Well-Being Inequality."

Invited speaker, Baruch College, Public Policy Seminar, July 2010. Paper entitled: "The Happiness of Single Mothers after Welfare Reform."

Invited speaker, University of San Francisco, Economic Seminar, March 2010. Paper entitled: "The Happiness of Single Mothers after Welfare Reform."

Presenter, CSIP Workshop, San Francisco, CA, September 2009. Paper entitled: "Happiness and Myopia: Evidence from a Random Assignment Experiment" (with Homa Zarghamee).

Session organizer and chair, International Association for Research in Economic Psychology (IAREP) and Society for the Advancement of Behavioral Economics (SABE) Joint conference, Halifax, Nova Scotia, July 2009. Session entitled: "The Impact of Happiness."

Presenter, Western Economic Association International Annual Conference, Vancouver, BC, July 2009. Paper entitled: "The Happiness of Single Mothers after Welfare Reform."

Presenter, Happiness and Relational Goods Conference, Venice, Italy, June 2009. Paper entitled: "The Happiness of Single Mothers after Welfare Reform."

Presenter, Population Association of America Conference, Detroit, MI, May 2009. Paper entitled: "The Happiness of Single Mothers after Welfare Reform."

Presenter, Western Economic Association International Annual Conference, Waikiki, HI, July 2008. Paper entitled: "The Effect of a Welfare-to-Work Program on General Assistance Recipients' Homeless Shelter Use: Evidence from a Quasi-Experiment in New York City."

Participant, Teaching Innovations Program Workshop, San Antonio, TX, June 2008.

## Professional service

### *External*

Associate editor, *Journal of Economic Behavior and Organization*, 2019-present

Associate editor, *International Review of Economics*, 2019-present

Western Representative, Society for the Advancement of Behavioral Economics (SABE), 2013-present

Member, Organizing Committee, Bay Area Behavioral and Experimental Economics Workshop, 2010-present

External Referee for Promotion Cases

- Dr. Rong Rong (University of Massachusetts, Amherst, MA, September 2019)
- Dr. Sandra Goff (Skidmore College, Saratoga Springs, NY, August 2020)
- Dr. Prachi Jain (Loyola Marymount University, Los Angeles, CA, September 2022)

Committee member, Program Review of Minerva University (Social Science Program), 2020

### *Internal*

Undergraduate Leadership Team, Leavey School of Business

- Chair, 2018-2022
- Department representative, 2014-2017

Member, Social Science Faculty Core Committee, Santa Clara University, 2020-present

Member, Promotion to Senior Lecturer Committee, Leavey School of Business, 2019-present

Member, Sabbatical Review Committee, Santa Clara University, 2019-present

Faculty Advisor, Economics Student Association, Santa Clara University, 2012-present

Course coordinator, Principles of Microeconomics (Economics 1), Santa Clara University, 2012-present

Member, Economics Department Hiring Committee, 2012-2013, 2018-2019, 2019-2020, 2022-2023

Member, Leavey School of Business Dean's Search Committee, 2020-2021

Member, Academic Integrity Task Force, Santa Clara University, 2018-2020

Organizer, Department Seminar ("Yellow Pad"), 2013-2014

Undergraduate advising, Santa Clara University, 2011-present

### *Supervise honors theses*

Alan Auerbach, "The Effect of Participation in Physical Education on Academic Performance: A Quantitative Analysis." June 2007

Ella Sanman, "The Effect of Beer Taxes on High-Risk HIV/AIDS Behavior." June 2009

Stephanie Sloane, "The Pursuit of Happiness: the Polis and Religion." June 2010

Dylan Baker, "A Review of Experimental Studies in the Field of Identity Economics." June 2011

Ana Yglesia, "Life Satisfaction in Latin America." June 2011

Shannon Johnston, "Economic Wage Returns to STEM Skills." June 2013

Amanda Taylor, “The Life Satisfaction of Those Approaching Retirement Age and the Great Recession: Evidence from the Behavioral Risk Factor Surveillance System.” June 2013

Mitch Adler, “Priming in a Theoretical Payoff Economic Game.” June 2015

Tiffany Iskandar, “Does Studying Economics Make You Selfish?” June 2016

#### ***Reader honors theses***

Lawrence Nelson, “Idle Hands: Analyzing Incarceration and Labor Market Outcomes.” June 2015

David Lyon, “Taming the Duck Curve: Incentivizing Residential Solar storage.” June 2016

Maggie Doyle, “A Regressionary Analysis of Duchesne Academy’s Recruitment Program.” June 2020

Cate Ralph, “Scaled Ineffectively and Rooted in Inequality: A critical analysis of criminal pretrial processes and a feasible approach for reform.” June 2020

Referee, American Economic Journal: Economic Policy, Canadian Journal of Economics, Demography, Econometrica, Economic Inquiry, Economics Journal, Evaluation and Program Planning, International Economic Review, IZA Journal of Labor Policy, Journal of Economic Behavior & Organization, Journal of Economics Education, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Happiness Studies, Journal of Human Resources, Journal of Labor Economics, Journal of Neuroscience, Psychology, and Economics, Journal of Population Economics, Journal of Public Administration and Management, Kyklos, Management Science, Motivation and Emotion, Poverty and Public Policy, Psychological Science, Public Finance and Management, Quantitative Economics, Social Science Journal, Social Science Quarterly, Sociological Inquiry, and Social Welfare and Choice

#### **Community service**

Board of Directors, Jewish Community Center of the East Bay, Berkeley, CA

Director, 2009-2023

Immediate Past President, 2016-2020

President, 2013-2016

Vice-president, 2011-2013

Chair, Development committee, 2010-present

Flip the Vote (formerly Flip the House), Oakland, CA

Founder and chair of advisory board, 2018-present (raised \$10m to engage and turn out underrepresented voters)

Parent Teacher Association, Claremont Middle School, Oakland, CA

Co-Vice President of Fundraising, 2016-2018

Treasurer, 2014-2016

Secretary, 2013-2014

Board of Directors, BlueSkies for Children, Oakland, CA

Director, 2004-2013

President, 2007-2010

Co-Chair, Capital Campaign (raised \$1.6m), 2005-2008

Co-President, 2004-2007

#### **Affiliations**

Member, American Economic Association, Economics Sciences Association, Western Economic Association International